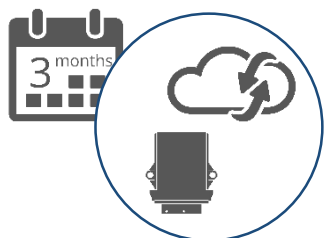


Services Digitalization

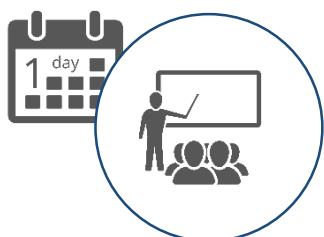
START SMART, SCALE FAST

FULL PACKAGE



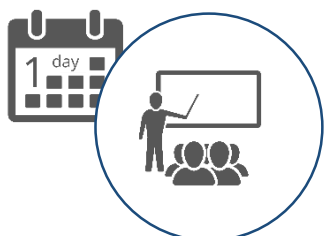
TRIAL machines.x

3 months free trial period for hardware TCG with machines.insight, machines.cloud and machines.access incl. own URL and customer branding. Prerequisite: loan agreement.



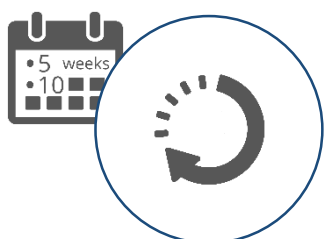
GETTING STARTED WORKSHOP

1 day workshop for hardware TCG overview and configuration machines.insight as well as getting started with machines.cloud and machines.access.



CUSTOMER BENEFITS WORKSHOP

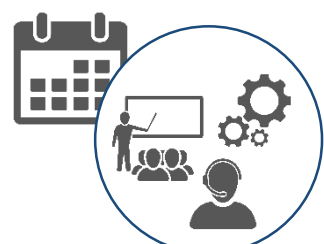
1 day workshop for system overview (hardware and software) and development of a digitization strategy with conception of a slice plan and final documentation.



PROOF OF CONCEPT (STARTER/PROFESSIONAL)

5-10 weeks for Proof of Concept with comprehensive consulting and support in the implementation of new digital business models, from planning to ongoing operation.

INDIVIDUAL SERVICES



INDIVIDUELLE LEISTUNGEN

- ✓ Engineering
 - ✓ Consulting
 - ✓ Support
 - ✓ Individual training
 - ✓ Service for machines.x
 - ✓ Service for TCG and software
- Quotation on request